

LORIAN AT PROSPECT CREEK HOA
 FINANCIAL SUMMARY FOR THE THREE MONTHS ENDED MARCH 31, 2019

	ACTUAL 3 MOS	2019 BUDGET 12 MOS
TOTAL OPERATING INCOME	\$ 104,294	\$ 409,357
TOTAL OPERATING EXPENSES	110,701	394,626
TOTAL PROFIT/LOSS	<u>\$ (6,407)</u>	<u>\$ 14,731</u>
TOTAL RESERVE BEGINNING BALANCE	\$ 132,437	\$ 132,437
ADDITIONS	30,006	121,999
DELETIONS	5,611	56,525
TOTAL RESERVE ENDING BALANCE	<u>\$ 156,832</u>	<u>\$ 197,911</u>
<u>ASSETS:</u>		
CHECKING ACCOUNT	\$ 12,961	
RESERVE ACCOUNT	152,958	
ACCOUNTS REC'B-OWNER ASSESSMTS	13,406	
TOTAL ASSETS	<u>\$ 179,325</u>	
<u>LIABILITIES:</u>		
ACCOUNTS PAYABLE & DEFERRED REVENUE	\$ 46,822	
<u>EQUITY:</u>		
CAPITAL RESERVE	156,832	
RETAINED EARNINGS	(17,922)	
CURRENT YEAR NET INCOME	<u>(6,407)</u>	
TOTAL EQUITY	132,503	
TOTAL LIABILITIES & EQUITY	<u>\$ 179,325</u>	



Lorian at Prospect Creek Owner's Association Inc.

Balance Sheet

As of March 31, 2019

	Operating	Reserves	Total
ASSETS			
Current Assets			
Checking/Savings			
10 · Operating Cash			
102 · American National Bank- Oper.	12,961.09	-	12,961.09
Total 10 · Operating Cash	12,961.09	-	12,961.09
104 · Reserve Funds			
106 · ANB- Reserve account	-	66.68	66.68
109 · ANB CD - Matures 2/2/2021 .4%	-	51,753.94	51,753.94
110 · ANB CD- Matures 8 /08/2019 1%	-	51,137.36	51,137.36
111 · CD-Edward Jones 3/26/2019 2.2%	-	50,000.00	50,000.00
Total 104 · Reserve Funds	-	152,957.98	152,957.98
Total Checking/Savings	12,961.09	152,957.98	165,919.07
Accounts Receivable			
120 · Accounts Receivable	(2,950.76)	357.00	(2,593.76)
123 · FTL Settlement Agreement	16,000.00	-	16,000.00
Total Accounts Receivable	13,049.24	357.00	13,406.24
124- Due to Reserves from Operating	(20,783.71)	20,783.71	-
Total Current Assets	5,226.62	174,098.69	179,325.31
TOTAL ASSETS	5,226.62	174,098.69	179,325.31
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
200 · Accounts Payable	13,556.32	17,266.35	30,822.67
Total Accounts Payable	13,556.32	17,266.35	30,822.67
Other Current Liabilities			
209 · Deferred Revenue			
212 · FTL Settlement Agreement	16,000.00	-	16,000.00
Total 209 · Deferred Revenue	16,000.00	-	16,000.00
Total Other Current Liabilities	16,000.00	-	16,000.00
Total Current Liabilities	29,556.32	17,266.35	46,822.67
Total Liabilities	29,556.32	17,266.35	46,822.67
Equity			
310 · Capital Reserve	-	132,437.83	132,437.83
390 · Retained Earnings	(17,922.09)	-	(17,922.09)
Net Income	(6,407.61)	24,394.51	17,986.90
Total Equity	(24,329.70)	156,832.34	132,502.64
TOTAL LIABILITIES & EQUITY	5,226.62	174,098.69	179,325.31

Lorian at Prospect Creek Owner's Association Inc.
Statement of Comprehensive Income/(Loss)
January 1 through March 31, 2019

	Operating	Reserves	Total	Annual Budget
Ordinary Income/Expense				
Income				
400 · Operating Dues	62,508.00	-	62,508.00	250,000.00
402 · Water/Sewer Assessment	4,874.40	-	4,874.40	19,957.00
404 · Natural Gas Assessment	6,906.12	-	6,906.12	17,400.00
420- Parking Rent Space	-	-	-	1.00
426- Interest Income	0.04	-	0.04	-
Total Income	74,288.56	-	74,288.56	287,358.00
Gross Profit	74,288.56	-	74,288.56	287,358.00
Expense				
600 · Administrative Expenses				
600.01 · Management Fee	6,900.00	-	6,900.00	27,600.00
600.02 · Accounting	2,800.72	-	2,800.72	8,500.00
600.03 · Copies/Postage	-	-	-	100.00
600.05 · Teleconference	98.28	-	98.28	300.00
600.06 · Bank charges-operating	31.00	-	31.00	20.00
600.07 · Fees/Licenses	-	-	-	30.00
600.08 · Web Site	23.00	-	23.00	750.00
Total 600 · Administrative Expenses	9,853.00	-	9,853.00	37,300.00
650 · Exterior Maintenance Expense				
650.01-Maintenance-Exterior	137.50	-	137.50	10,000.00
650.02 - Landscaping Maintenance	-	-	-	7,400.00
650.021 - Landscaping Improvements	-	-	-	6,500.00
650.03 · Snow Removal-Ground	4,443.14	-	4,443.14	3,500.00
650.04 · Snow Removal-Roof	11,218.65	-	11,218.65	10,000.00
650.05 · Hot Tub Maintenance	192.50	-	192.50	4,500.00
650.06 · Hot Tub Repair	110.00	-	110.00	1,000.00
650.07 · Pool Maintenance	247.50	-	247.50	7,200.00
650.08 - Pool Repairs	-	-	-	2,000.00
650.09 · Roof Repair	10,107.43	-	10,107.43	10,000.00
650.10 · Trash Removal	1,309.52	-	1,309.52	7,973.00
650.11 - Window Washing	-	-	-	4,400.00
Total 650 · Exterior Maintenance Expense	27,766.24	-	27,766.24	74,473.00
670 · Interior Maintenance Expense				
670.01 · Commons Janitorial	5,700.00	-	5,700.00	22,800.00
670.02 · Janitorial Supplies/Other	145.94	-	145.94	2,000.00
670.03 · General Maintenance-Interior	450.00	-	450.00	4,500.00
670.04 · Alarm System Maintenance	55.00	-	55.00	3,000.00
670.05 · Alarm System Monitoring	584.00	-	584.00	1,900.00
670.06 - Alarm System Repair	-	-	-	500.00
670.07 · Elevator Maintenance	1,007.93	-	1,007.93	7,500.00
670.08 · Boiler Maintenance	306.00	-	306.00	500.00
670.09- Boiler Repair	-	-	-	2,000.00
670.15 · Fire Inspection	1,648.36	-	1,648.36	1,500.00
670.16 - 15% Overhead	45.01	-	45.01	2,000.00
Total 670 · Interior Maintenance Expense	9,942.24	-	9,942.24	48,200.00
680 · Professional Fees				
680.01 · Legal Fees	350.00	-	350.00	5,000.00
Total 680 · Professional Fees	350.00	-	350.00	5,000.00
690 · Utilities				
690.01 · Water/Sewer	5,208.48	-	5,208.48	19,957.00
690.02 · Electricity	6,032.00	-	6,032.00	19,000.00
690.03 · Natural Gas	13,730.34	-	13,730.34	34,000.00
690.04 · Cable/Internet	464.70	-	464.70	1,800.00
690.05 · Telephone Alarm System	543.10	-	543.10	2,172.00
Total 690 · Utilities	25,978.62	-	25,978.62	76,929.00
695 · Insurance				
695.01 · Liability Ins.(Fireman's Ins)	6,806.07	-	6,806.07	30,725.00
Total 695 · Insurance	6,806.07	-	6,806.07	30,725.00
Total Expense	80,696.17	-	80,696.17	272,627.00
Net Ordinary Income	(6,407.61)	-	(6,407.61)	14,731.00
Other Income/Expense- Reserves				
Other Income				
401 · Reserve Dues	-	30,006.00	30,006.00	120,000.00
425 · Reserve-Int Income	-	0.32	0.32	1,999.00
Total Other Income	-	30,006.32	30,006.32	121,999.00
Other Expense				
714 · Bank Fees	-	5.00	5.00	-
719 · Roof Repair and Replacement	-	1,605.00	1,605.00	-
720 -Unit Heaters, Phase I and II	-	-	-	5,325.00
721 -Walls, Wood Siding, Paint Finishes	-	-	-	51,200.00
722 - Pool Table	-	1,915.46	1,915.46	-
723- Mech Project	-	2,086.35	2,086.35	-
Total Other Expense	-	5,611.81	5,611.81	56,525.00
Net Other Income- Reserves	-	24,394.51	24,394.51	65,474.00
Net Income	(6,407.61)	24,394.51	17,986.90	80,205.00

LORIAN AT PROSPECT CREEK HOA							
ACTUAL VS. BUDGET COMPARISON							
FOR THE THREE MONTHS ENDING MARCH 31, 2019							
	2019	2019	2018	2017	2016	2015	2014
	ACTUAL	BUDGET	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL
	(3 MOS)	(12 MOS)	(12 MOS)	(12 MOS)	(12 MOS)	(12 MOS)	(12 MOS)
REVENUES:							
Operating Dues	\$ 62,508	\$ 250,000	\$ 200,832	\$ 131,340	\$ 244,556	\$ 176,016	\$ 186,513
Reserve Dues	30,006	120,000	15,000	66,506	25,000	100,500	45,000
Water/Sewer Assessment -same as expense	4,874	19,957	18,848	18,168	16,832	16,484	13,240
Natural Gas Assessment (60%)	6,906	17,400	17,531	17,006	16,620	20,952	19,382
Boiler Assessment (Units 1-6)	-	-	-	-	-	-	2,500
Reserve Int Income	-	1,999	1,307	1,721	1,269	582	32
Blackstreet Agreement	-	-	-	8,000	-	38,500	25,000
Room Rental/Pet Fee/Parking Fee	-	1	1	-	1	1	1
Late fee/Interest	-	-	98	-	4	-	-
Total Operating Income	104,294	409,357	253,617	242,741	304,282	353,035	291,668
ADMINISTRATIVE EXPENSE:							
Management Fee (2,300 per mo)	6,900	27,600	31,421	42,000	42,000	42,000	36,000
Accounting	2,801	8,500	10,600	6,455	6,916	7,209	8,435
Task Force Meetings	-	-	-	-	-	648	-
Copies/Postage/Etc.	-	100	42	10	73	47	316
Teleconference/BOARD Mtg expense	98	300	588	869	46	90	798
Bank Charges	31	20	34	-	25	50	34
Fees/Licenses	23	30	30	50	37	38	38
Web Site	-	750	2,659	727	47	281	2,778
President Fee (\$100/week)	-	-	3,900	5,200	5,200	5,200	5,200
TOTAL ADMINISTRATIVE EXPENSE:	9,853	37,300	49,274	55,311	54,344	55,563	53,599
EXTERIOR MAINTENANCE EXPENSE:							
Maintenance-exterior	138	10,000	9,477	12,113	6,173	3,324	9,655
Landscaping maintenance	-	7,400	12,979	9,240	5,896	9,814	5,123
Landscaping Improvements	-	6,500	-	-	28,656	-	-
Snow Removal-Ground	4,443	3,500	917	3,302	4,126	4,324	3,436
Snow Removal-Roof	11,219	10,000	5,513	8,660	6,742	5,308	3,569
Hot Tub Maintenance	193	4,500	2,205	-	-	264	484
Hot Tub Repair	110	1,000	3,146	2,489	1,053	6,144	561
Pool Maintenance	247	7,200	4,545	307	-	-	99
Pool Repair	-	2,000	1,584	-	-	2,201	1,729
Roof Repair	10,107	10,000	2,188	3,578	18,032	176	110
Trash Removal (191.82+472.59)x 12 Per new contract	1,309	7,973	3,953	2,556	2,232	1,741	1,646
Window Washing	-	4,400	4,375	4,375	4,375	3,975	1,975
Snow Melt System	-	-	110	610	-	-	-
Phase III costs	-	-	723	-	-	-	-
3rd Floor Sun Deck Sealing- What here	-	-	450	-	308	-	4,719
Miscellaneous- painting/lights, Garage	-	-	235	4,209	1,372	4,125	-
TOTAL EXTERIOR MAINTENANCE	27,766	74,473	52,400	51,439	78,965	41,396	33,106

LORIAN AT PROSPECT CREEK HOA							
ACTUAL VS. BUDGET COMPARISON							
FOR THE THREE MONTHS ENDING MARCH 31, 2019							
	2019	2019	2018	2017	2016	2015	2014
	ACTUAL	BUDGET	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL
	(3 MOS)	(12 MOS)	(12 MOS)	(12 MOS)	(12 MOS)	(12 MOS)	(12 MOS)
INTERIOR MAINTENANCE EXPENSE:							
Commons Janitorial Cleaning (1,900 per Mo)	5,700	22,800	11,400	-	-	-	-
Janitorial Supplies	146	2,000	3,815	4,150	2,305	428	1,016
General maintenance-Interior	450	4,500	10,922	3,383	3,501	6,600	1,054
Alarm System Maintenance- Annual inspection	55	3,000	890	564	400	5,962	175
Alarm System Monitoring	584	1,900	1,808	4,788	3,138	1,512	1,551
Alarm System Repair	-	500	677	-	329	158	200
Elevator Maintenance	1,008	7,500	9,142	8,404	7,237	10,186	3,516
Boiler Maintenance * will go up in 2020	306	500	1,257	583	335	314	2,737
Boiler Repair	-	2,000	4,878	165	494	132	378
Fire SuspensionSystem- Repair * not sure what to put here	-	-	-	-	-	-	-
Fire Suspreson system - TI	1,648	1,500	1,368	-	868	551	1,176
Hydronic Heat Tubes - Glycol	-	-	-	-	-	-	11,164
10%- 15% overhead	45	2,000	481	1,661	2,177	607	2,647
Lighting Garage	-	-	-	-	-	-	7,000
Unit 9	-	-	-	-	-	2,565	1,000
Painting garage/elevator/stairwell	-	-	-	-	-	-	3,216
Pressure Reducing Value Phase III	-	-	-	-	-	1,184	-
TOTAL INTERIOR MAINTENANCE	9,942	48,200	46,638	23,698	20,784	30,199	36,830
PROFESSIONAL FEES							
Legal Fees	350	5,000	4,732	3,354	2,139	4,259	9,638
TOTAL PROFESSIONAL FEES	350	5,000	4,732	3,354	2,139	4,259	9,638
UTILITIES:							
Water/Sewer- 3% increase	5,208	19,957	19,375	17,985	16,688	16,517	14,117
Electricity	6,032	19,000	18,964	19,898	20,848	21,674	20,533
Natural Gas	13,730	34,000	30,108	28,342	27,700	34,798	32,327
Cable/Internet- \$150 per mo	465	1,800	990	1,285	1,156	596	271
Telephone Alarm System -\$181 per mo	543	2,172	2,038	1,815	1,753	1,706	1,656
TOTAL UTILITIES	25,978	76,929	71,475	69,325	68,145	75,291	68,904
TAXES/INSURANCE:							
Insurance	6,806	30,725	29,444	29,517	30,229	33,244	26,850
Income taxes	-	-	-	-	-	-	-
TOTAL TAXES/INSURANCE	6,806	30,725	29,444	29,517	30,229	33,244	26,850
OTHER EXPENSE:							
Water leak *** is this where you want to see it	-	-	3,585	-	528	-	264
Multi-purpose Room Leak	-	-	-	-	-	-	643
TOTAL OTHER EXPENSE	-	-	3,585	-	528	-	907

LORIAN AT PROSPECT CREEK HOA							
ACTUAL VS. BUDGET COMPARISON							
FOR THE THREE MONTHS ENDING MARCH 31, 2019							
	2019	2019	2018	2017	2016	2015	2014
	ACTUAL	BUDGET	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL
	(3 MOS)	(12 MOS)	(12 MOS)	(12 MOS)	(12 MOS)	(12 MOS)	(12 MOS)
CAPITAL RESERVE EXPENSE:							
Capital Reserve Funding	30,006	120,000	15,000	66,506	25,000	100,500	45,000
Bank Fees	-	-	-	-	(25)		
Reserve Int Expense	-	1,999	1,307	1,721	1,269	582	32
TOTAL CAPITAL RESERVE EXPENSE	30,006	121,999	16,307	68,227	26,244	101,082	45,032
TOTAL EXPENSE	110,701	394,626	273,854	300,871	281,378	341,034	274,866
Net Profit/Loss	(6,407)	14,731	(20,238)	(58,130)	22,904	12,001	16,802
Beginning Cash	(17,926)	(17,926)	2,312	60,442	37,538	25,537	8,735
Ending Cash-Projected	\$ (24,333)	\$ (3,194)	\$ (17,926)	\$ 2,312	\$ 60,442	\$ 37,538	\$ 25,537
LORIAN AT PROSPECT CREEK HOA	2019	2019	2018	2017	2016	2015	2014
RESERVE ACCOUNT DETAIL:	ACTUAL	BUDGET	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL
	(3 MOS)	(12 MOS)	(12 MOS)	(12 MOS)	(12 MOS)	(12 MOS)	(12 MOS)
Beginning Balance	\$ 132,437	\$ 132,437	\$ 276,869	\$ 290,148	\$ 263,904	\$ 162,822	\$ 117,790
Add transfers from Operating Acct	30,006	120,000	15,000	66,506	25,000	100,500	45,000
Interest Income	-	1,999	1,307	1,721	1,269	582	32
Balance before expenditures	162,443	254,436	293,176	358,375	290,173	263,904	162,822
Expenditures:							
Bank Fees	5	-	-	-	25		
Sun Deck	-	-	110	-	-	-	-
Boiler Repair and Replacement	-	-	150,525	81,506	-	-	-
Pool Heat Exchanger	-	-	5,039	-	-	-	-
Unit Heaters, Phase I and II, Phase	-	5,325	-	-	-	-	-
Walls, Wood Siding, Paint Finishes	-	51,200	-	-	-	-	-
Roof Repair and Replacement	1,605						
Pool Table	1,916						
Mech Project	2,086						
Reserve Study	-	-	5,065	-	-	-	-
Total Expenditures	5,612	56,525	160,739	81,506	25	-	-
Ending Balance-Reserve Account	\$ 156,831	\$ 197,911	\$ 132,437	\$ 276,869	\$ 290,148	\$ 263,904	\$ 162,822

LORIAN AT PROSPECT CREEK HOA								
ACTUAL VS. BUDGET COMPARISON								
FOR THE THREE MONTHS ENDING MARCH 31, 2019								
			See Note	12 months	12 months	11 months	12 months	12 months
LORIAN AT PROSPECT CREEK HOA	SQ. FT.	%	2014	2015	2016	2017	2018	2019
RECAP OF TOTAL DUES:			DUES	DUES	DUES	DUES	DUES	DUES
OSBURN #1	5,997.00	10.17%	14,566	28,115	27,406	20,118	21,946	37,622
KLEKAMP #2	3,938.00	6.68%	9,565	18,462	17,996	13,210	14,411	24,705
AGAN #3	3,508.00	5.95%	8,520	16,446	16,031	11,768	12,838	22,007
WSE Realty LLC #4	3,948.00	6.69%	9,589	18,509	18,042	13,244	14,448	24,768
FTL LORIAN #5	3,498.00	5.93%	8,496	16,399	15,986	11,734	12,801	21,945
FTL LORIAN #6	3,951.00	6.70%	9,596	18,523	18,056	13,254	14,459	24,787
FARAGHER #7	1,927.07	3.27%	9,663	9,034	8,807	6,465	7,052	12,089
BERGER #8	1,935.41	3.28%	9,705	9,074	8,845	6,493	7,083	12,142
WILSON #9	3,856.93	6.54%	19,340	18,082	17,626	12,939	14,114	24,196
EATON #10	3,870.04	6.56%	19,406	18,143	17,686	12,983	14,162	24,279
HARE #11	2,069.86	3.51%	10,379	9,704	9,459	6,944	7,575	12,985
DEAN #12	1,550.74	2.63%	7,776	7,270	7,087	5,202	5,675	9,729
ROSADO & SCHULTEJANS #13	2,799.54	4.75%	14,038	13,125	12,794	9,391	10,245	17,563
GAYLE #14	2,073.69	3.52%	10,398	9,722	9,477	6,956	7,589	13,009
CASSEL #15	2,370.97	4.02%	11,889	11,115	10,835	7,954	8,677	14,874
LACAYO #16	2,770.69	4.70%	13,893	12,989	12,662	9,295	10,139	17,382
MARTELL #17	2,182.03	3.70%	10,941	10,230	9,972	7,320	7,985	13,689
VILA #18	2,102.98	3.57%	10,545	9,859	9,611	7,055	7,696	13,193
POST/BOHON #19	2,118.22	3.59%	10,621	9,931	9,680	7,106	7,752	13,289
CROWDER #20	2,510.20	4.26%	12,587	11,768	11,471	8,421	9,186	15,748
TOTAL	58,978.37	100.00%	231,513	276,500	269,528	197,850	215,832	370,000
ASSESSMENT PER SQ. FT.			4.97	4.69	4.57	3.74	3.66	6.27
						Percent Increase		71.43%
			Monthly					
			See Note	11 months	12 months	12 months	Monthly	
			2014	2015	2016	2017	2018	2019
			DUES	DUES	DUES	DUES	DUES	DUES
								Increase
RECAP OF TOTAL DUES:								
OSBURN #1	2,428	2,343	2,284	1,829	1,702	3,135	1,433	
KLEKAMP #2	1,594	1,538	1,500	1,201	1,117	2,059	942	
AGAN #3	1,420	1,371	1,336	1,070	995	1,834	839	
WSE Realty LLC #4	1,598	1,542	1,504	1,204	1,120	2,064	944	
FTL LORIAN #5	1,416	1,367	1,332	1,067	993	1,829	836	
FTL LORIAN #6	1,599	1,544	1,505	1,205	1,121	2,066	945	
FARAGHER #7	805	753	734	588	547	1,007	460	
LORIAN 8, LLC #8	809	756	737	590	549	1,012	463	
WILSON #9	1,612	1,507	1,469	1,176	1,094	2,016	922	
EATON #10	1,617	1,512	1,474	1,180	1,098	2,023	925	
HARE #11	865	809	788	631	587	1,082	495	
DEAN #12	648	606	591	473	440	811	371	
ROSADO & SCHULTEJANS #13	1,170	1,094	1,066	854	794	1,464	670	
GAYLE #14	867	810	790	632	588	1,084	496	
CASSEL #15	991	926	903	723	673	1,240	567	
LACAYO #16	1,158	1,082	1,055	845	786	1,448	662	
MARTELL #17	912	852	831	665	619	1,141	522	
VILA #18	879	822	801	641	597	1,099	502	
POST/BOHON #19	885	828	807	646	601	1,107	506	
CROWDER #20	1,049	981	956	766	712	1,312	600	
TOTAL	24,320	23,042	22,461	17,986	16,733	30,833	14,100	
NOTE: Units 1 through 6 were added to the HOA in July of 2014. The squarefootage of the HOA prior to the additional units was 34,138.37								
DUES BROKEN OUT BY RESERVES VS OPERATING			Annual		Monthly			

LORIAN AT PROSPECT CREEK HOA						
ACTUAL VS. BUDGET COMPARISON						
FOR THE THREE MONTHS ENDING MARCH 31, 2019						
RECAP OF DUES:	SQ. FT.	%	OPERATING	RESERVE	OPERATING	RESERVE
OSBURN #1	5,997.00	10.17%	25,420	12,202	2,118	1,017
KLEKAMP #2	3,938.00	6.68%	16,693	8,012	1,391	668
AGAN #3	3,508.00	5.95%	14,870	7,138	1,239	595
WSE Realty LLC #4	3,948.00	6.69%	16,735	8,033	1,395	669
FTL LORIAN #5	3,498.00	5.93%	14,827	7,117	1,236	593
FTL LORIAN #6	3,951.00	6.70%	16,748	8,039	1,396	670
FARAGHER #7	1,927.07	3.27%	8,169	3,921	681	327
LORIAN 8, LLC #8	1,935.41	3.28%	8,204	3,938	684	328
WILSON #9	3,856.93	6.54%	16,349	7,847	1,362	654
EATON #10	3,870.04	6.56%	16,404	7,874	1,367	656
HARE #11	2,069.86	3.51%	8,774	4,211	731	351
DEAN #12	1,550.74	2.63%	6,573	3,155	548	263
ROSADO & SCHULTEJANS #13	2,799.54	4.75%	11,867	5,696	989	475
GAYLE #14	2,073.69	3.52%	8,790	4,219	733	352
CASSEL #15	2,370.97	4.02%	10,050	4,824	838	402
LACAYO #16	2,770.69	4.70%	11,745	5,637	979	470
MARTELL #17	2,182.03	3.70%	9,249	4,440	771	370
VILA #18	2,102.98	3.57%	8,914	4,279	743	357
POST/BOHON #19	2,118.22	3.59%	8,979	4,310	748	359
CROWDER #20	2,510.20	4.26%	10,640	5,107	887	426
TOTAL	58,978.37	100.00%	250,000	120,000	20,833	10,000